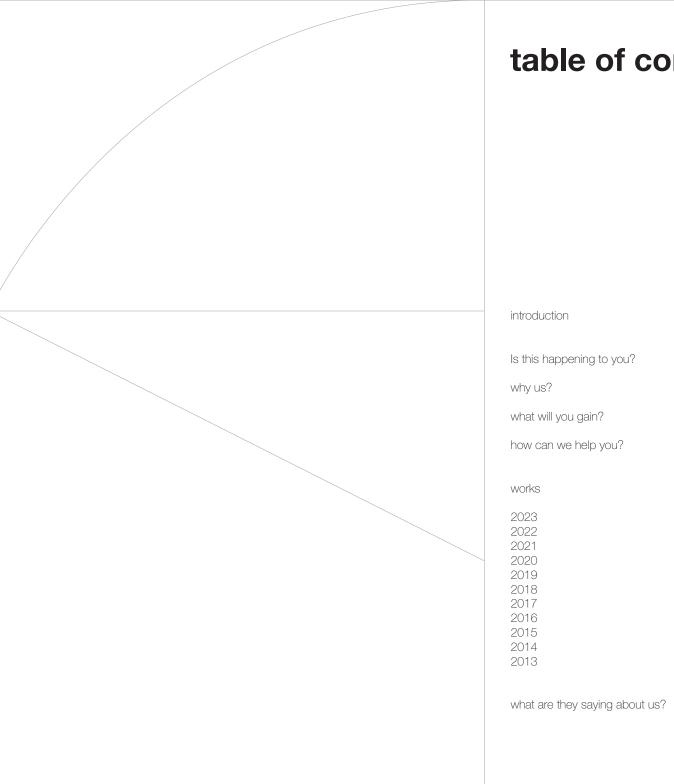
# **DOSSIER** selected works

# GAYARRE infografía



# table of content

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| to you?        | 3   |  |
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| you?           | 6   |  |
|                | 8<br>15<br>26<br>34<br>40<br>45<br>51<br>58<br>63<br>69<br>75 |  |
| ving about us? | 80  |  |
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Juan is a veteran media executive who brings over **30 years of experience** in the fields of architecture, film, animation, visualization and brand development.

He puts this experience to work **creating award winning productions** for national and international clients since its foundation.

Since then, with my fabulous team,

## WE BOOST THE EMOTIONAL SALES of your Real Estate Development before it is built

# Is this happening to you?

You are looking to sell more with less effort.

If you are a developer ...

- has difficulties to sell houses quickly or
- your marketing does not get enough **attention** from your client or
- you find the sale process **unpleasant** or
- the **renders** you hired were **not up** to your project and, ultimately,
- you know the way to convince your client  $\ensuremath{\textit{needs}}\xspace$  a little help and,
- you know you have to invest more to earn more,

then...

our services are perfect for you if...

- you understand that we are even more useful in difficult times
- sometimes you do not mind waiting for a bit longer because the result is worth it
- you are proud and happy for taking us on,
- you brag about it because you are a developer who values quality
- in the end, you realize it was worth it, we are even  $\ensuremath{\textbf{cheap}}$
- you want to shorten your sales cycle and you are able to delegate to professional firms

- you'll provide us the necessary information to carry out the project with a high degree of exactitude. **The more we receive, the more we give**.

you are in the right place!

These problems will disappear.



# why us?

However, the main proof we have that our services are successful, is the fact that **98% of our clients coming back** asking for more.

Many people make real estate videos, however the key difference is in how we make it.

We reach the hearts of your clients and we are experts in the field.

EXPERIENCE We have over 30 years of experience and over 300 developed projects.

#### ALL THE "WEAPONS"

We have been in many battles, and we work for you with the tools you need in each project: video, images and virtual reality... whatever you need in each case.

#### MAGIC

Beyond technical considerations, we capture the essence of your project and create magic to convince your client

#### VIDEO

Many companies make renderings, some also make video and only a few, the most experienced ones, get to the heart of your client to accelerate your sales like you never dreamed before.

#### AT YOUR DISPOSAL

We listen to your needs and organise a response strategy. We are never satisfied until you are.

... in short, all this together makes us your best option.



Not just the ability to sell more real estate,

but to do so quicker, easier, and in a more profitable way.

### **QUICKER** Sales

You will give your client the confidence to confirm their decision to buy earlier, with a memorable sales experience.

**EASIER** Sales You will enjoy selling like never before, reinforcing your success towards competitors.

## **PROFITABLE** Sales

You will be able to optimize your resources, avoiding large expenditures on actions that do not help you towards your goal.



# how can we help you sell better?

we recommend the most suitable services for your project.



video the most efficient visual tool to convince



image our images go straight to your client's mind and heart



floor plan the intermediate step between the project drawings and perspective

360° visit your home interactively





This document is a compilation of some of the work done in the last years.

Not all of them are here, but that was not the intention either.

We want to **inspire you**.

That you see in us that **"audiovisual partner"** who wants to help you sell your projects faster, easier and more efficiently.

It is not a summary of beautiful images. It is a set of **effective images**.

They all served the same purpose: to sell better.

Take a look at them and ask yourself a question:

# Would images like these have helped me in promoting my project in a better and more efficient way?

7**×** 

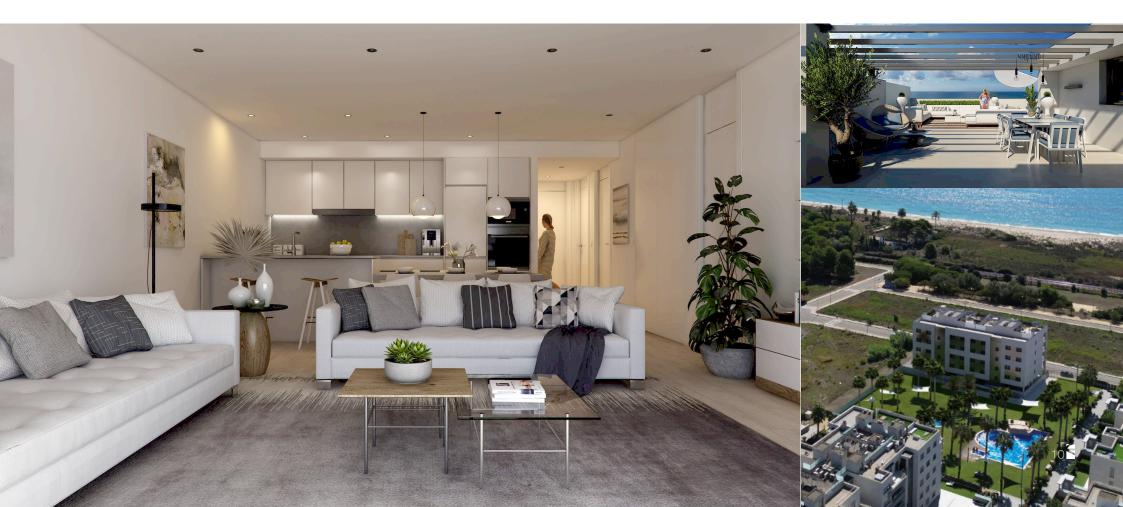


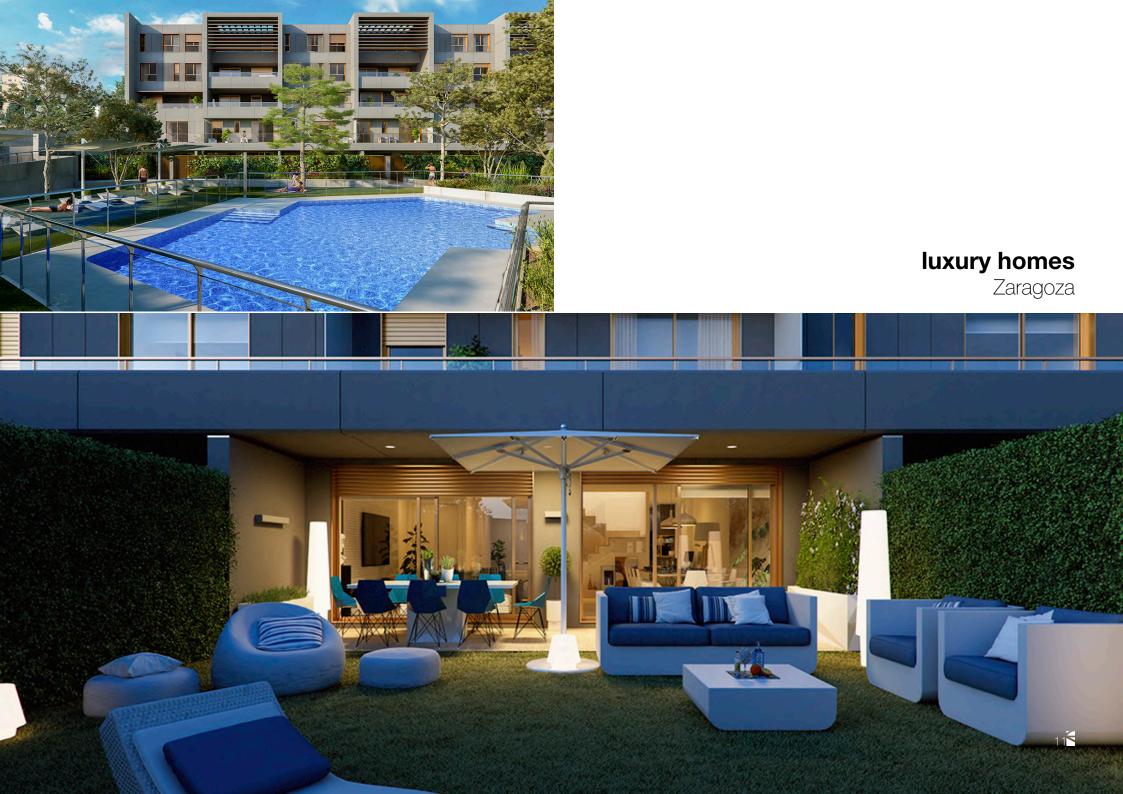




# housing in the mountains Benasque











# residential complex on the coast Málaga



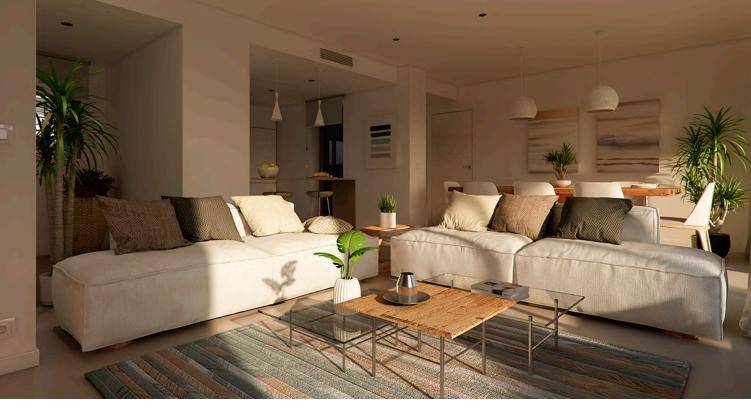














# residential development Benidorm















# residential development Lleida





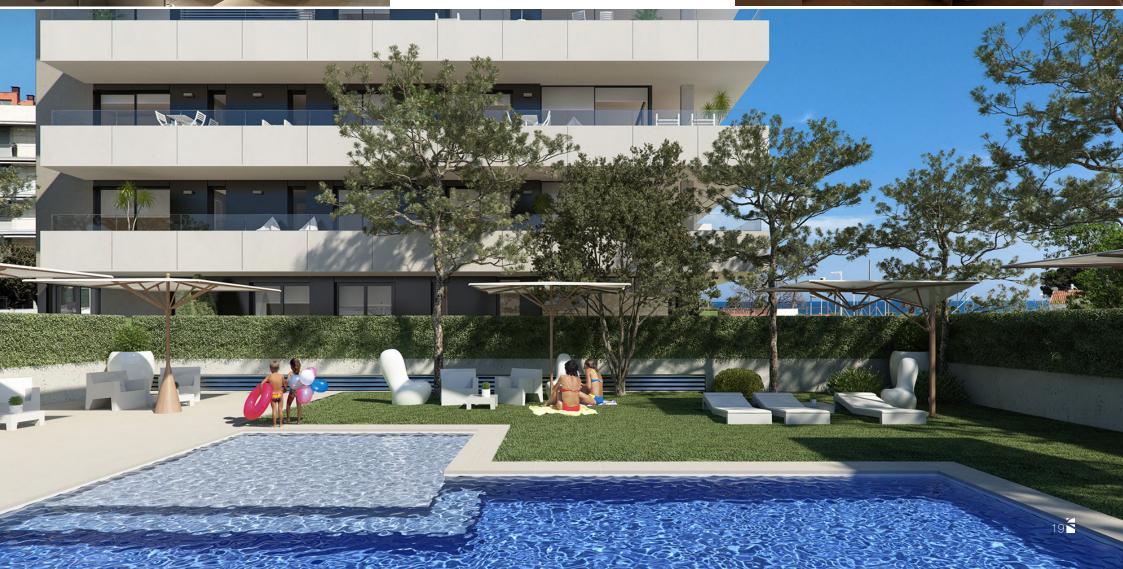
# flat block on the beach Cambrils

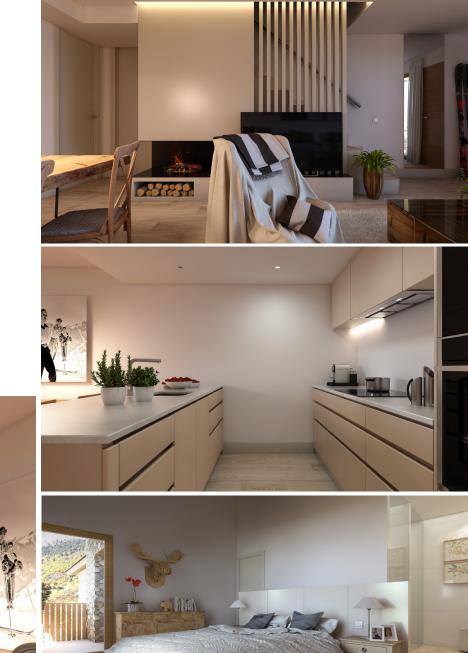












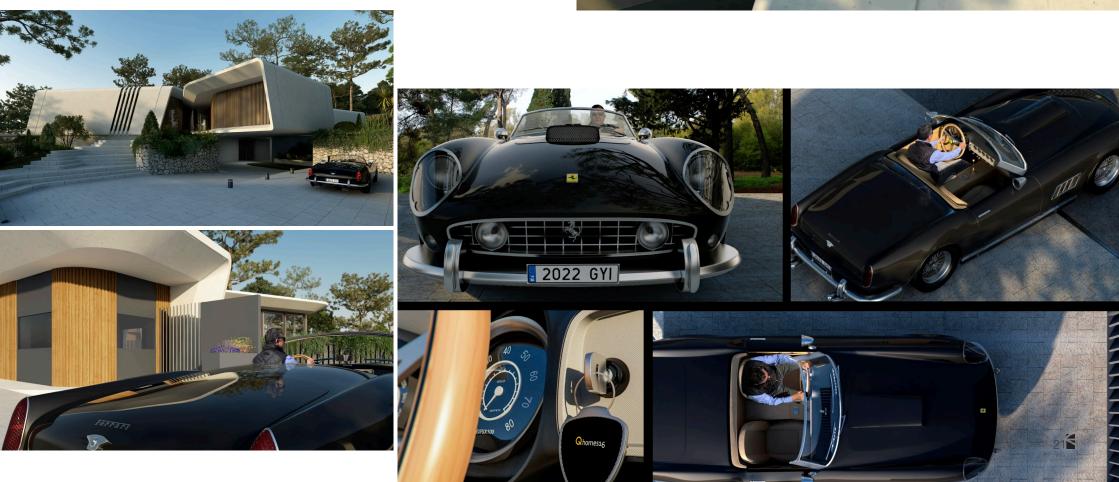
# housing in the mountains

Benasque





# **luxury residential development** Boadilla del Monte

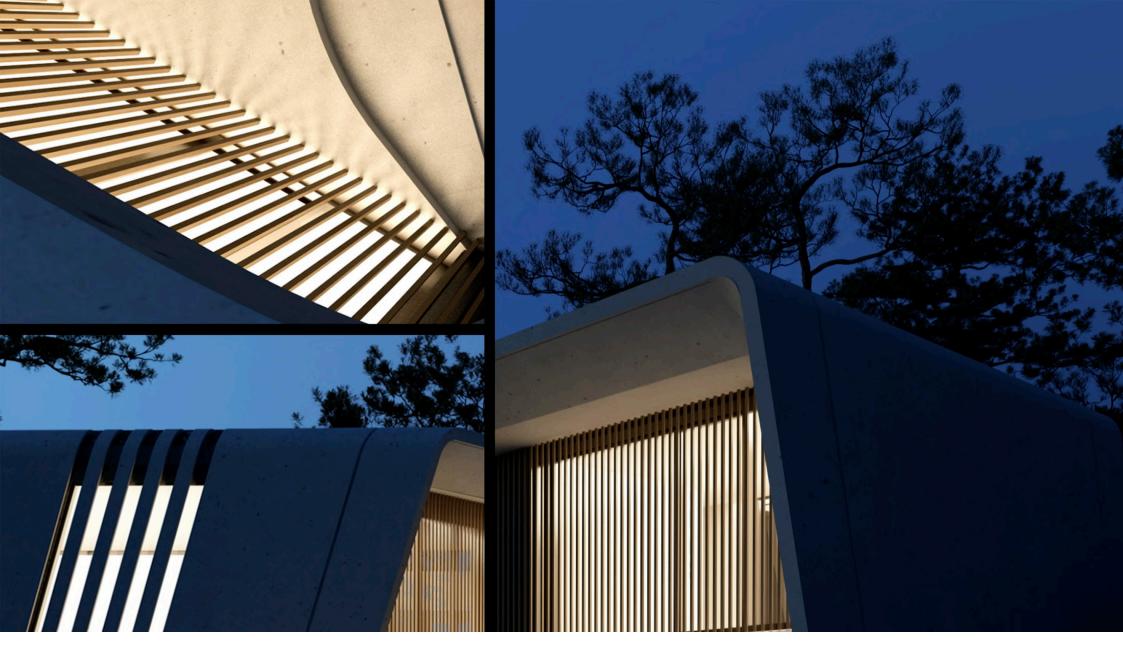
















# 2021

**residential development** Zaragoza





# mountain flats Benasque







block of flats Lleida

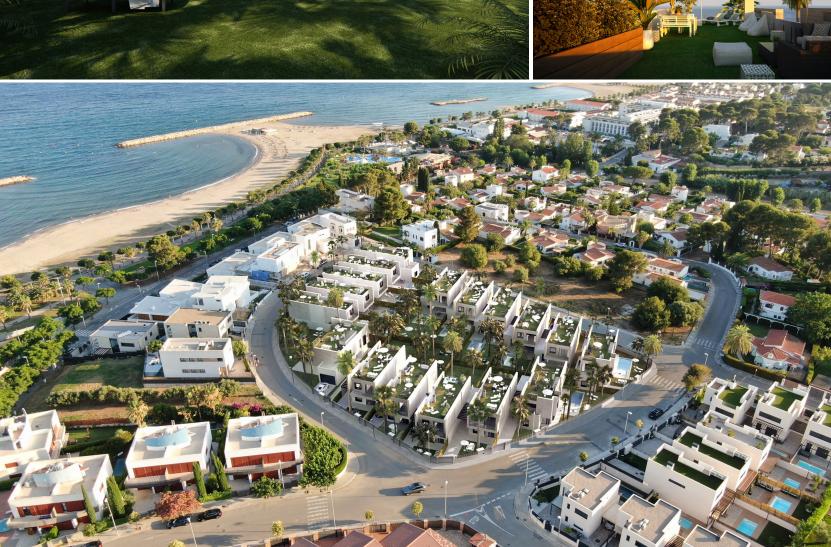








# residential development on the coast Cambrils







32

**urban park** Comillas Cantabria





block of flats Zaragoza







# 2020





residential block of flats

Zaragoza





**luxury homes** Cambrils







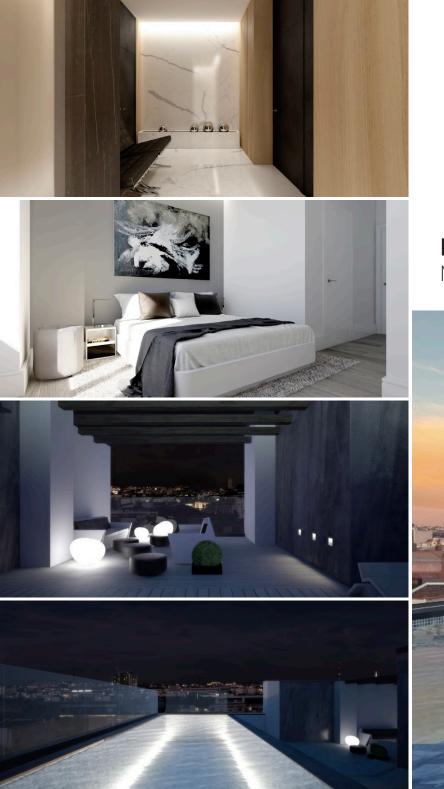






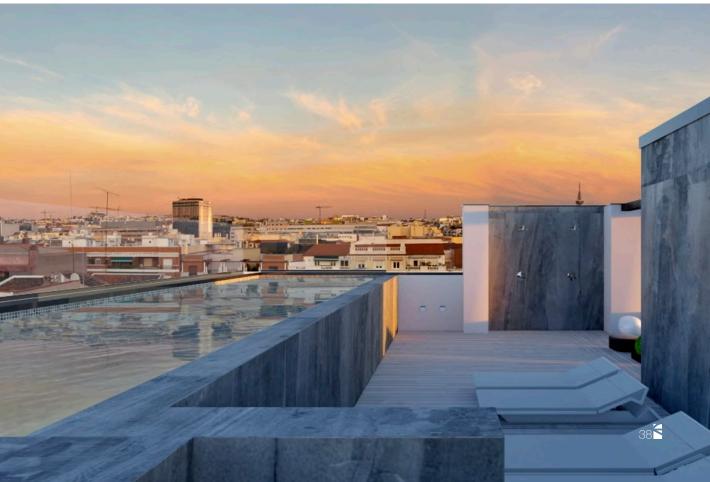
**residential development** Campoamor





### luxury housing block

Madrid





**virtual stage** Estados Unidos



## 2019



#### **integral reform central market** Zaragoza



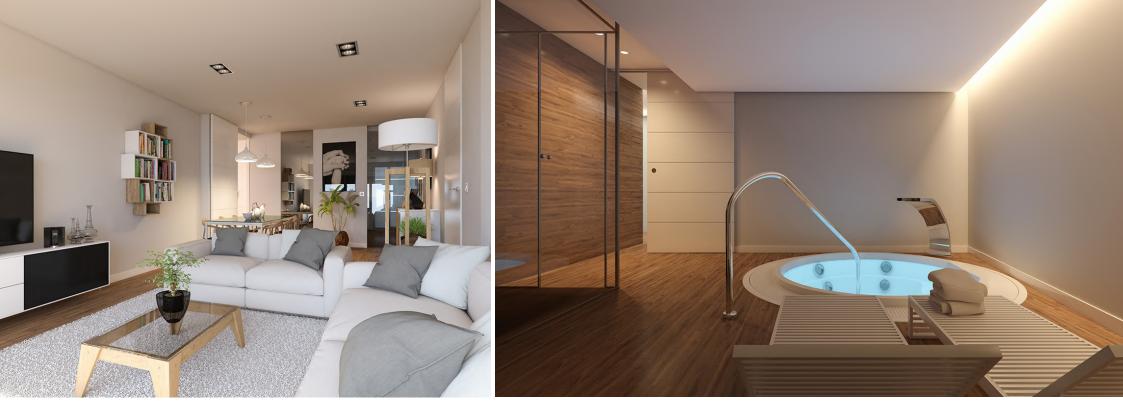


**block of flats** Lleida













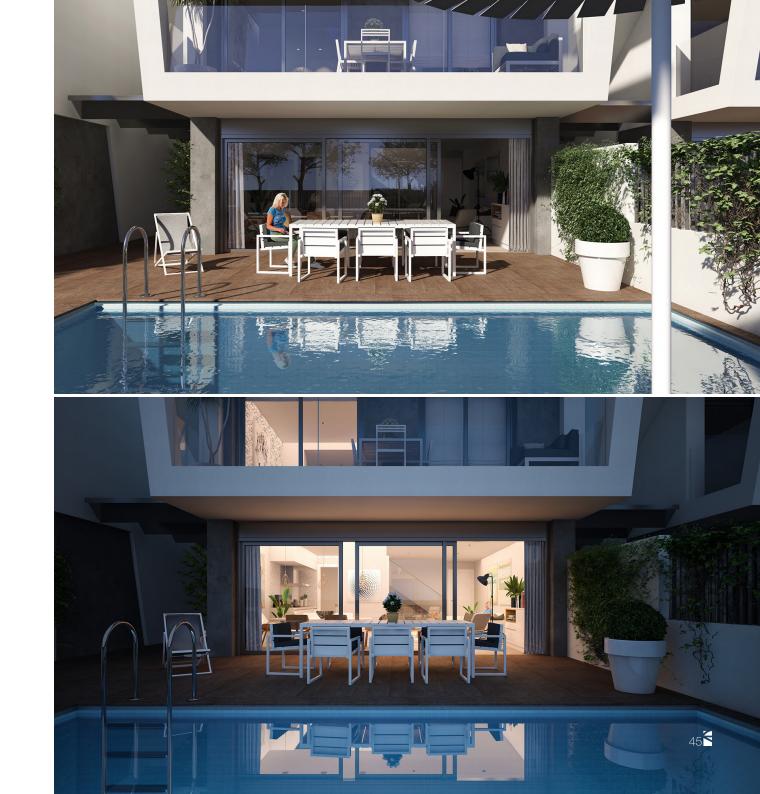
# 2018



**luxury homes** Cambrils

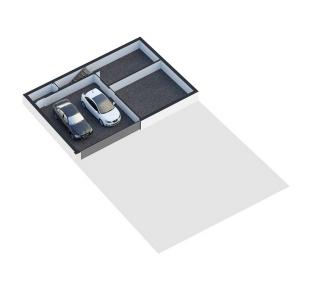






























### residential development

Benidorm





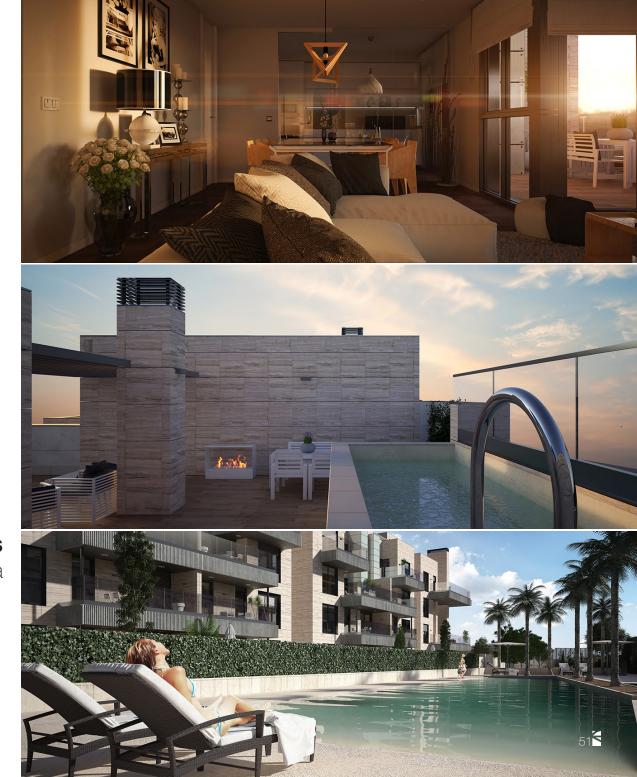








## 2017









## **luxury housing development** Zaragoza



















**majlis** Qatar

55











## 2016







La Cala

#### **residential development** Mijas







#### **block of flats** Gijón





#### **luxury homes** Zaragoza











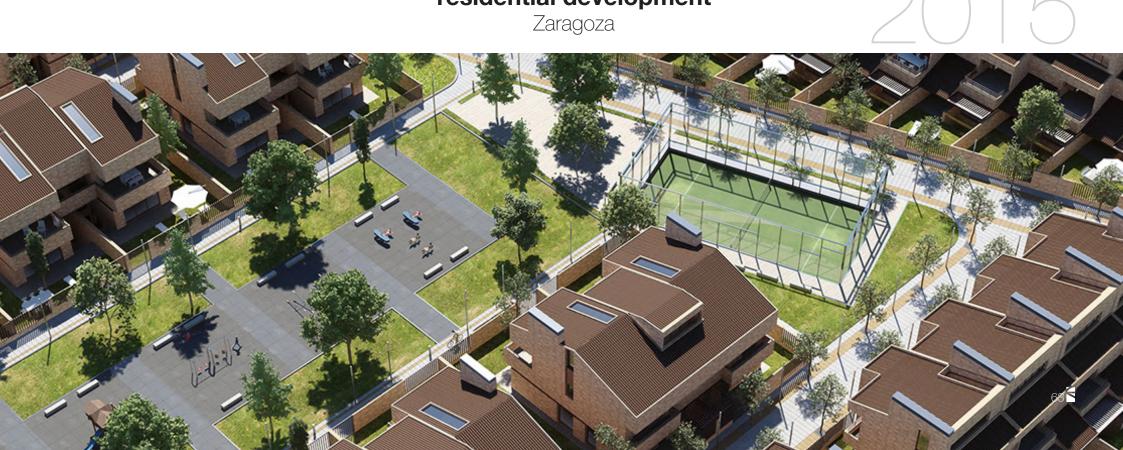




**luxury homes** Madrid



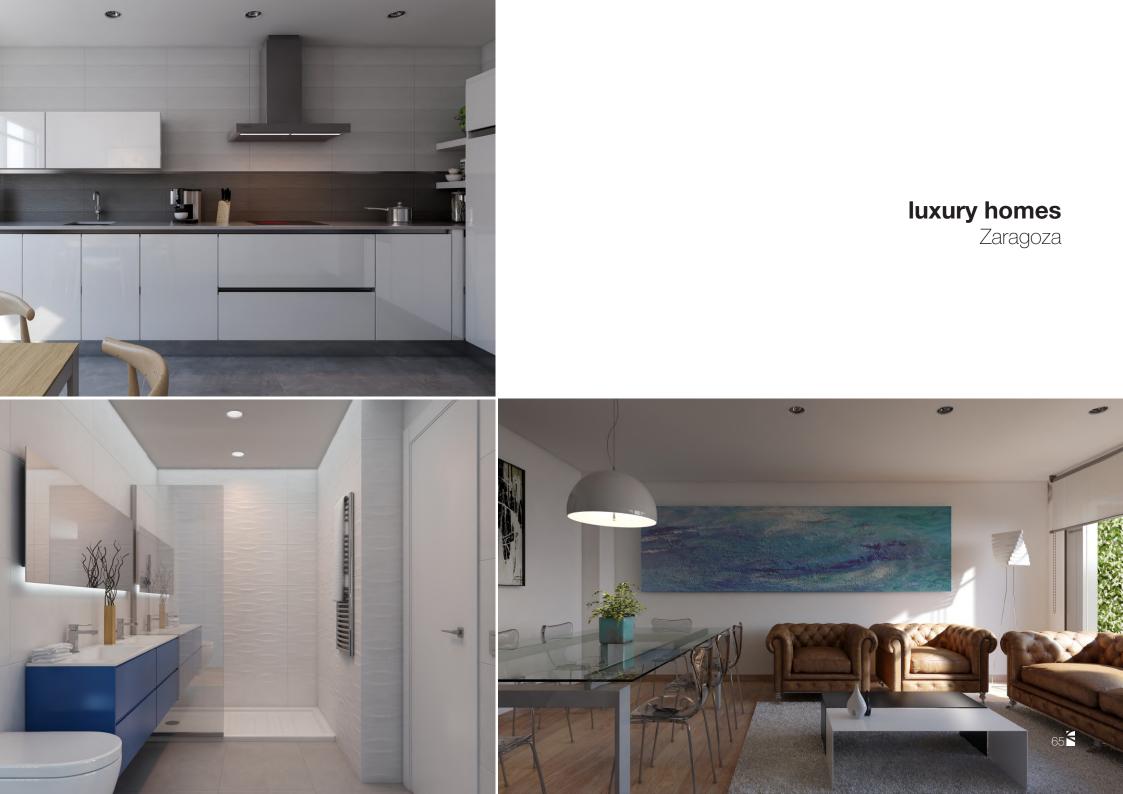
#### residential development Zaragoza





#### block of flats Casetas













### house renovation

Zaragoza



#### mountain housing Formigal

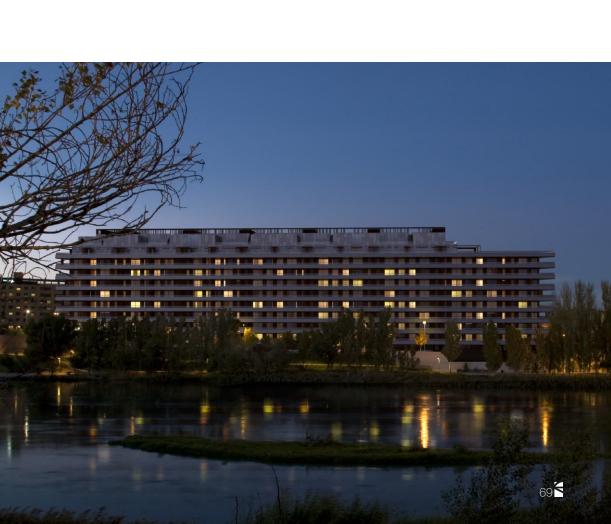




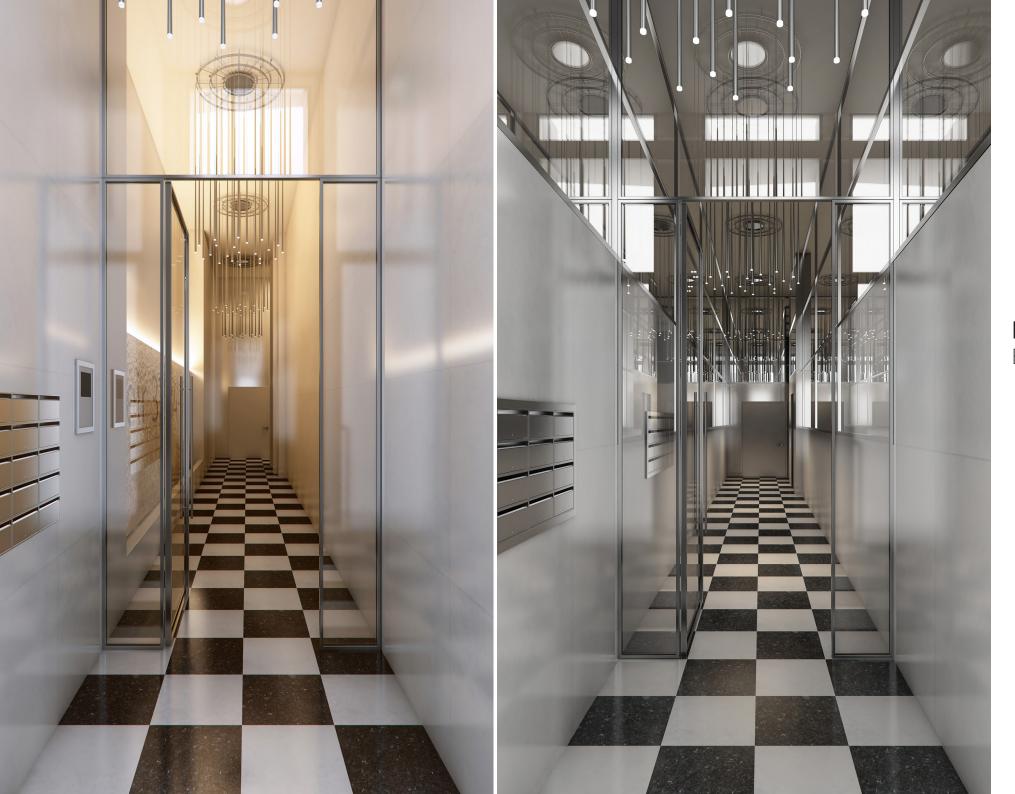


### block of flats

Zaragoza



2014



#### **hallway** Bruselas









**tourist resort** Guinea Ecuatorial





**hospital** Estados Unidos





## 2013

#### alone Nominees for the 2013 CGArchitect Awards project by A-cero Architects



















**tram** Zaragoza





### testimonies



#### Lori Dowd Executive Producer and Founder at StoryTrack

"We've worked with various CGI and architectural animators over the years. Working with GI makes all the other firms seem obsolete.

They hit demanding deadlines. They created fully realistic interiors of hospital rooms and broadcast studios. They created photorealistic exteriors of an entire campus redevelopment.

Their attention to quality and superior customer service was greatly appreciated. Our team has complete confidence in GI no matter what the demanding task!"



#### A-cero architects Joaquín Torres and Rafael Llamazares

"We know the architectural visualization work of GAYARRE infografia from a while ago, when they made a video titled ALONE of one of our houses in Marbella it's not by chance, this video, was nominee to the CG Architect Awards 2013.

A few weeks ago, we proposed, among others, the team of Juan for the realization of a promotional video of a rehabilitation's project in the center of Madrid.

We would like to highlight both the quality of their images as their elegant camera movements. The ability to show the virtues of the project with his animations, make them a persuasive tool, a seduction tool.

Both, the property and us, we are extremely satisfied with the result and we look forward to continue working with them in upcoming projects."



#### Francisco Pellicer alma pater Expo Zaragoza 2008

"Saragossa has fantastic people who are extraordinary professionals. I have the chance to meet many of them in the development of urban, environmental and cultural projects.

Today I want to emphasize Juan Gayarre whom I met 10 years ago through their visualizations. I wondered then where was the secret that made his images so seductive. I soon realized that it was not only the sophisticated computer processing in terms of graphics, but also the enviable space management, typical of a good architect, and the aesthetics quality of a sensitive and content artist.



#### some of our clients



b720 Arquitectura David Chipperfield MBM Martorell-Bohigas-Mackay Jean Nouvel Zaha Hadid Architects Antonio Sanmartín Batlle i Roia, arquitectes, C.B. HOK Cesar Pelli Architects A-cero Architects Ruíz - Lacruz Arguitectos Asociados CLC Arquitectos, S.L. aldayjover ARQUITECTOS Jesús Marco CJ8 Arquitectura, S.L. José Antonio Aranaz José Manuel Pérez Latorre José Javier Gallardo Juan José Pelav David Ardanuy Carlos Turégano Francisco Villanueva Joaquín Magrazo-Fernando Used SCT Estudio de Arquitectura Enrique Diego García Ruiz Arquitectos Emilio Rivas María Pilar Sánchez Alberto Prado José María Gasca Longás-Macipe-Murlanch María Pilar Sancho Javier Belda Agustín Benosa Daniel Monfort Pilar López Fernando Tuesta

#### COMPANIES

Bassat Ogilvy TRAJECTORY-Severiano Ballesteros ACS SACYR Vallehermoso OHL FCC ACCIONA infraestructuras Grupo Bruesa CAS inmobiliaria Zaragoza Alta Velocidad 2002, S.A. EBROSA PRONISA Construcción y Promoción, S.A. Arquitectura Metropolitana Atópica, S.L. Urbincasa Construcciones Pinilla, S.A. Grupo Rosales IberCaja SEGIA Residencial Gestión Común Autopista Vasco-Aragonesa, C.E.S.A. Compañía Inmobiliaria y de Inversiones, S.A. Desarrollo Urbano Aragonés, S.L. Forcoduar Promociones, S.L. Tinerfeña de Promociones Inmobiliarias, S.A. Promociones Bernal y Ruberte, S.A. C.O.P.A., S.L. StorvTrack Inmobiliaria Izas 2002, S.A. Grupo SIPA 98 SLU Obras v Promociones Valle del Cinca, S.L. Cámara Urbana Cosehisa Construcciones Monrepós, S.A. Sector Zaragoza, S.L. PLAN 3D. S.L. Cariniana Inmobiliaria. S.L. GRUPO BOXX

#### INSTITUTIONS

Diputación General de Aragón Govern de les Illes Balears Diputación Provincial de Zaragoza Ajuntament de Palma de Mallorca Ayuntamiento de Zaragoza / Urbanismo Ayuntamiento de Zaragoza / Arquitectura Avuntamiento de Santander Ayuntamiento de Verona. Italia Sociedad Municipal Zaragoza Vivienda Suelo y Vivienda de Aragón, S.L. Universidad de Zaragoza Colegio de Arquitectos de Aragón IAF Instituto Aragonés de Fomento El Consorci Zona Franca Barcelona EXPOAGUA Zaragoza 2008, S.A. Ecociudad Valdespartera Zaragoza, S.A. Desarrollos VivirZaragoza, S.A. Eundación Castillo de Liscar Fundación Federico García Lorca Fundación Rey Ardid



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